



DESIGN-BUILD...

WHERE PARTNERING IS *Everything*

DBIA INDUSTRY PARTNER MEMBER BENEFITS



NETWORK

Market and direct more business to your firm through participation at our conferences, the DBIA website, and the Membership Directory. Meet with other leaders and owners who share the vision, benefits and value of design-build and integrated services.

INFORMATION & ADVOCACY

Discover leading Design-Build publications including Integration Quarterly magazine and specialized industry publications via our online bookstore. Learn of new projects coming up for bid using our E-Pipeline tool. Reach out to promote integrated services, educate owners, and inform legislators at the federal, state and local levels. Learn of laws being passed in your own state and see how they impact your project.

EDUCATION

Improve your employees' technical and business skills by taking part in DBIA's education tour. DBIA educational programs are practical "how to" courses about design-build with topics ranging from an introduction of design-build techniques to advanced application of design-build concepts. DBIA coursework also allows members to advance toward DBIA Professional Certification. As an industry partner firm employees will receive a discounted rate on all coursework and national and specialty conference registrations. Also take advantage of our industry partner discounts on customized organizational training.

MARKETING

As an industry partner your firm may use the DBIA logo and the statement "DBIA Industry Partner" on your firm's website and marketing material; receive a full listing with your firm logo and firm description in the annual membership directory as well as a website link from the DBIA website to your firm's website. On all exhibits, sponsorships, and advertising industry partners will receive the deepest discounts offered as well as a buy 2, get 1 free discount on advertisements in our Integration Quarterly magazine purchased over the course of 1 year. Each contact listed under your industry partnership will receive a complimentary subscription to Integration Quarterly, a complimentary copy of the annual membership directory and access to state and local "Requests for Proposals" database (under the member's only section of website).

Design-Build is a burgeoning industry which today accounts for over 40 percent of all non-residential design and construction in the US-- and this growth curve shows no sign of slowing. As reported in a recent edition of Engineering News Record, design-build revenue has nearly doubled since 2004 increasing from just over \$40 billion to nearly \$85 billion in revenue in 2007.

DBIA is proud to be the voice of this industry of leaders in the design and construction fields who utilize design-build and integrated project delivery methods to achieve high performance projects.

Visit Us Online at: www.DBIA.org



Design-Build Institute of America
1331 Pennsylvania Ave., NW, 4th Floor
Washington, D.C., 20004-1718
(202) 682-0110 phone (202) 682-5877 fax
www.dbia.org

Application for Industry Partner Membership

Please fill out the following information front and back to ensure submitting a complete application. If you have questions or need more information, please contact DBIA at (202) 682-0110 or e-mail membership@dbia.org

Firm Name

Street Address

City

State

Zip

Country

Mailing Address

City

State

Zip

Country

Phone

Fax

Website

Persons authorized to represent the Firm in DBIA activities

Please note: The primary contact is the person to whom all communications will be addressed. Attach a sheet listing the name, title, address, telephone, fax, and e-mail of any alternate contacts. Please see the Classifications and Dues Matrix for the number of contacts for which the Firm is eligible.

Primary Contact Name

Title

Address (if different than above)

Phone

Fax

E-mail

Assistant Name

Assistant Phone

Primary Contact Signature

Directory Information

The following information is needed to complete the application process. Please fill out carefully, as this will be used for your entry in the annual DBIA Membership Directory.

Which Classification best describes your firm? Please check one only.

- | | | |
|---|--|---|
| <input type="checkbox"/> Design-Build Firm | <input type="checkbox"/> Legal Firm | <input type="checkbox"/> Real Estate Developer |
| <input type="checkbox"/> General Contractor | <input type="checkbox"/> Accounting Firm | <input type="checkbox"/> Association |
| <input type="checkbox"/> Architecture Firm | <input type="checkbox"/> Banking/Financial Firm | <input type="checkbox"/> Real Estate Brokerage Firm |
| <input type="checkbox"/> Engineering Firm | <input type="checkbox"/> Government Federal Agency | <input type="checkbox"/> Insurance and Bonding |
| <input type="checkbox"/> A/E Firm | <input type="checkbox"/> Government-Local/City/State | <input type="checkbox"/> Realtor Firm |
| <input type="checkbox"/> DB Subcontractor/Specialty Subcontractor | <input type="checkbox"/> Academic Institutions | <input type="checkbox"/> Technology/Software |
| <input type="checkbox"/> Manufacturer/Supplier | <input type="checkbox"/> Insurance and Bonding | <input type="checkbox"/> Other (describe) _____ |
| <input type="checkbox"/> Program Management Firm | <input type="checkbox"/> Publisher/Press | |
| <input type="checkbox"/> Construction Management | | |

Age of Firm _____ Number of Employees _____

Annual Volume (include both design-build and non-design-build work in this figure)

- | | |
|--|--|
| <input type="checkbox"/> \$0-\$5 Million | <input type="checkbox"/> \$25-\$100 Million |
| <input type="checkbox"/> \$5-\$10 Million | <input type="checkbox"/> \$100-\$300 Million |
| <input type="checkbox"/> \$10-\$15 Million | <input type="checkbox"/> \$300+ Million |
| <input type="checkbox"/> \$15-\$24 Million | |

What percentage of your Firm's total business is design-build work? _____%

What percent of your Firm's work is for the public sector? _____% private sector _____%

Major markets for the Firm's work are (mark all that apply)

Buildings

- Industrial
- General Commercial
- Hotel/Hospitality
- Warehouse/Distribution
- Correctional Facility
- Retirement/Seniors
- Multi-Unit Housing
- Educational Facilities
- Hospital/Healthcare
- Sports Facility
- Retail
- Church/Religious
- Ports and Seas Facilities
- Federal Facilities

Industrial Process

- Clean Room
- Light Manufacturing
- Petro/Chemical/Process
- Heavy Manufacturing
- Power

Civil Infrastructure

- Transportation
- Water/Wastewater
- Utility
- Aviation
- Environmental
- Telecommunications
- Other _____

BILLING/PAYMENT INFORMATION (DBIA membership is effective 12 months from membership approval date)

Billing Address (If different) _____

Check (payable to DBIA) Credit Card (check one) Visa MasterCard AMEX

Card Number _____ Expiration Date _____ V Code for Visa/MC (Last 3 digits on back) _____

Signature _____ Total Amount = \$ _____

Tax Implications of Membership:

1. DBIA membership dues are tax deductible as ordinary and necessary business expenses under IRS Tax Code Section 162(3) except for that portion allocable to "lobbying" under Public Law #103-66. (DBIA estimates that 95% of your dues payment is deductible and 5% non-deductible).
2. Contributions and gifts to DBIA, a 501(c)6 non-profit organization, are not deductible for income tax purposes under the tax law.



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DBIA ADDITIONAL INFORMATION FOR MEMBERS **TAX IMPLICATIONS**



1. DBIA membership dues are tax deductible as ordinary and necessary business expense under IRS Tax Code Section 162(3) except that portion allocatable to "lobbying" under Public Law #103-66 (DBIA estimates that 95% of your dues payment is deductible and 5% non-deductible).
2. Contributions and gifts to DBIA, a 501(c)6 non-profit organization, are not deductible for income tax purposes under the tax law

DUES MATRIX FOR YOUR FIRM

Dues are based on Corporate Billing/Billings which include all company revenue (all services i.e. design, construction, etc).

Total Corporate Revenue/Billings*	At-Risk Firm/Consolidator**	A/E or E/A	Specialty Contractor or Manufacturer Supplier	Professional Firm	Private Owner Firm, Public Agency or Academic Institution
\$0-\$5 Million	\$750	\$750	\$750		
\$5-\$10 Million	\$750	\$1,500	\$750		
\$10-\$15 Million	\$1,500	\$1,500	\$2,000	\$2,500	\$500
\$15-\$24 Million	\$2,500	\$1,500	\$2,000		
\$25-\$100 Million	\$5,000	\$2,500	\$3,000		
\$100-\$300 Million	\$7,500	\$5,000	\$5,000		
\$300+ Million	\$10,000	\$5,000	\$5,000		

Thank you for your application.

We will process your application and you will receive receipt of your membership activation within 7-10 business days.

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