

# DBIA INDUSTRY PARTNER MEMBERSHIP APPLICATION

To join online, please go to [www.dbia.org](http://www.dbia.org), or email this application to: [membership@dbia.org](mailto:membership@dbia.org)

DBIA offers two types of memberships: (1) **Industry Partner (IP)** membership is an "organizational" membership, noting your company name as the member with additional contacts; and (2) **Individual** membership applies to a single person – only that individual receives access to DBIA member benefits.

Membership Category	Dues	# Free Contacts Included in Dues**
<input type="checkbox"/> Public/Private Owner (ex: real estate dev. firms, academic institutions, gov. agencies, or non-profit assoc.)	\$500	10
<input type="checkbox"/> Professional Services Firm (ex: consulting firms, law firms, or marketing/business dev. firms)	\$2,500	6

\*\*Two (2) contacts must represent Young Professionals, defined as those 35 years of age and younger. These slots may not be transferred to others outside of the Young Professionals category.

A/E/C Firms (Annual Sales Volume in Millions)	At-Risk Firm	AE or EA Firm	Specialty Contractor / Manufacturer	#Free Contacts Included in Dues**
<input type="checkbox"/> \$0-\$5	\$750	\$750	\$750	3
<input type="checkbox"/> >\$5-\$10	\$750	\$1,500	\$750	3
<input type="checkbox"/> >\$10-\$15	\$1,500	\$1,500	\$2,000	4
<input type="checkbox"/> >\$15-\$25	\$2,500	\$1,500	\$2,000	5
<input type="checkbox"/> >\$25-\$100	\$5,000	\$2,500	\$3,000	7
<input type="checkbox"/> >\$100-\$300	\$7,500	\$5,000	\$5,000	9
<input type="checkbox"/> >\$300	\$10,000	\$5,000	\$5,000	12

## CONTACT INFORMATION (PLEASE USE LEGAL NAME)

Primary Contact First Name	MI	Primary Contact Last Name	Suffix	Professional Credentials (e.g., DBIA, AIA, PE, LEED AP, etc.)
Title		Company/Agency/University		
Street Address		County		
City/State/Zip/Country		Company Website		
Phone	Fax	Email (required)		

Account Admin First Name† (if different from the Primary Contact)	Admin Last Name	Email
Address		Phone

†Admins receive all correspondence, can pay invoices, access and make changes to the company profile and roster. They do not take a contact slot.

## JOB FUNCTION (Please check one):

- |   |   |  |  |
|---|---|--|--|
| <input type="checkbox"/> Architect                      | <input type="checkbox"/> Consultant                     | <input type="checkbox"/> Estimator                   | <input type="checkbox"/> Program Manager               |
| <input type="checkbox"/> Attorney/Legal Professional    | <input type="checkbox"/> Contracting Specialist/Officer | <input type="checkbox"/> Executive/Senior Management | <input type="checkbox"/> Project Manager               |
| <input type="checkbox"/> Business Development/Marketing | <input type="checkbox"/> Design Manager                 | <input type="checkbox"/> Operations Professional     | <input type="checkbox"/> Other (please specify): _____ |
| <input type="checkbox"/> Construction Manager           | <input type="checkbox"/> Engineer                       | <input type="checkbox"/> Owner Representative        |  |

## COMPANY PRIMARY FOCUS (Please check one):

- |   |  |  |  |
|---|--|--|--|
| <input type="checkbox"/> Academic Institution         | <input type="checkbox"/> Design-Build Firm                     | <input type="checkbox"/> Insurance Firm                      | <input type="checkbox"/> Owner Representative Firm     |
| <input type="checkbox"/> Accounting Firm              | <input type="checkbox"/> EA Firm                               | <input type="checkbox"/> Law Firm                            | <input type="checkbox"/> Private Facility Owner        |
| <input type="checkbox"/> AE Firm                      | <input type="checkbox"/> General Contracting Firm              | <input type="checkbox"/> Manufacturer/Supplier               | <input type="checkbox"/> Real Estate Development Firm  |
| <input type="checkbox"/> Construction Management Firm | <input type="checkbox"/> Government Agency/Public Sector Owner | <input type="checkbox"/> Marketing/Business Development Firm | <input type="checkbox"/> Specialty Contractor          |
| <input type="checkbox"/> Consulting Firm              |  | <input type="checkbox"/> Non-Profit Association              | <input type="checkbox"/> Technology Software Firm      |
|   |  |  | <input type="checkbox"/> Other (please specify): _____ |

## MARKET SECTORS OF INTEREST (Please check all that apply):

- |   |   |   |  |
|---|---|---|--|
| <input type="checkbox"/> Aviation               | <input type="checkbox"/> Faith-Based                              | <input type="checkbox"/> Healthcare/Medical Facilities                  | <input type="checkbox"/> Transportation (other than Aviation)          |
| <input type="checkbox"/> Civic/Assembly         | <input type="checkbox"/> Government – Federal/Military            | <input type="checkbox"/> Hospitality                                    | <input type="checkbox"/> Utility                                       |
| <input type="checkbox"/> Commercial Buildings   | <input type="checkbox"/> Government – Public Institutions         | <input type="checkbox"/> Industrial, Process and/or Research Facilities | <input type="checkbox"/> (other than Energy/Power or Water/Wastewater) |
| <input type="checkbox"/> Educational Facilities | <input type="checkbox"/> Government – State/City/County/Municipal | <input type="checkbox"/> Office Buildings                               | <input type="checkbox"/> Water/Wastewater                              |
| <input type="checkbox"/> Energy/Power           |   | <input type="checkbox"/> Rehabilitation, Renovation and/or Restoration  | <input type="checkbox"/> Other (please specify): _____                 |

## SMALL/DISADVANTAGED BUSINESS (Please check all that apply):

- |  |  |   |   |
|--|--|---|---|
| <input type="checkbox"/> Woman Owned Business    | <input type="checkbox"/> Disadvantaged Business Enterprise | <input type="checkbox"/> 8(a) Certified                 | <input type="checkbox"/> Veteran-Owned Business |
| <input type="checkbox"/> Minority Owned Business | <input type="checkbox"/> HUB Zone                          | <input type="checkbox"/> Service-Disabled Veteran Owned |   |

# DBIA INDUSTRY PARTNER MEMBERSHIP APPLICATION

## PAYMENT INFORMATION

Amount: \$ \_\_\_\_\_ Discount Code (if applicable): \_\_\_\_\_

Please select payment type:  Check  Credit Card:  Visa  MasterCard  Amex

Credit Card Number \_\_\_\_\_ V-Code \_\_\_\_\_ Exp. Date \_\_\_\_\_

Name as it appears on card (Please Print): \_\_\_\_\_

Signature \_\_\_\_\_

*DBIA membership must be renewed annually. Dues are tax deductible as ordinary and necessary business expenses under IRS Tax Code Section 162(3) except for that portion allocable to "lobbying" under Public Law #103-66. (DBIA estimates that 97% of your dues payment is deductible and 3% non-deductible.)*

**DBIA Industry Partner Membership is Defined As:** An organizational membership which provides member benefits to an institution and its employees. Membership dues vary based on the type of organization and annual revenue. There are five Industry Partner (IP) categories:

**AE/EA Firm:** defined as a firm that is solely one of the following: Architecture/engineering (AE), Engineering/architecture (EA), Engineering only, Architecture only

**At-Risk Firm:** defined as the firm that is taking the financial risk and manages the contract for the project. Examples include: Construction Management Firm, Design-Build Firm (a fully integrated in-house team), General Contracting Firm

**Professional Services Firm:** defined as the firm that provides solely professional services for the project/client. Examples include: Consulting Firm, Law Firm, Marketing/Business Development Firm, Technology Software Firm

**Public/Private Owner Firm:** defined as an organization that is owned privately or publicly. They are the organizations that control the design and construction process. Examples include: Private Facility Owner, Real Estate Developer, Public Academic Institution, Government Agency (Federal, Local/City, State, Military), Non-Profit Association. This does not include firms that provide design and construction services such as contractors, A/E firms, architects etc.

**Specialty Contractor or Manufacturer/Supplier Firm:** defined as an organization that provides specialty services to a project. Examples include: Electrical Contractor, Manufacturer/Supplier, Mechanical Contractor, Plumbing Contractor

All IP members (companies) receive member slots based on the dues matrix. A company can have anywhere between 1-10 full member slots, as well as 2 Young Professional member slots (for those 35 or under ONLY, not including full time students). Both the full member and young professional member slots are considered members of DBIA – they receive all member benefits (listed on the DBIA website), are listed in the membership directory, and receive all correspondence from DBIA National and their Region.

All employees of Industry Partner companies receive member discounts for meetings, programs and products, however; they are not considered members of DBIA.



[www.dbia.org](http://www.dbia.org)

Mail, fax or email your completed application to:

Design-Build Institute of America  
1331 Pennsylvania Avenue, NW 4th Floor  
Washington, DC 20004-1718  
phone: 202-682-0110 | fax: 202-682-5877  
email: [membership@dbia.org](mailto:membership@dbia.org)