



DESIGN-BUILD INSTITUTE OF AMERICA
Performance Requirements:
The Key to Effective RFPs

-Agenda-

Registration

Introductory Exercise: Performance vs. Prescriptive
Requirements

Unit 1: The Design-Build Process and Model

Unit 2: Requirements Overview

Unit 3: Creating the D-B Requirements Document:

Overview

Unit 4: Understanding the Functional Requirements
Case Study 4-1: Engaging the Stakeholders

Unit 4: Understanding the Functional Requirements

Case Study 4-2: Assessing Risks & Prioritizing
Functional Requirements

Unit 5: Addressing Each Functional Requirement
Case Study 5-1: Addressing Functional Requirements

Unit 6: Creating the RFP Requirements Document
Case Study 6-1: Drafting the Requirements Document

Unit 7: Addressing Prescriptive Requirements
Case Study 7-1: Dealing with Prescriptive Requirements